

For Six Month Period Ending _____

(Insert date)

Name of Registrant

Registration No. 2310

Bahamas Tourist Office
d/b/a Bahamas News Bureau
Business Address of Registrant
Ministry of Tourism
P. O. Box N-3701
Nassau, Bahamas

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☐ N/A

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

The Bahamas Ministry of Tourism

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

(See Insert 11).

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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(See Insert 14 (a))

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☐ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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(See Insert 15 (a))

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

N/A

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☐ **N/A**

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: **N/A**

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups: **N/A**

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda: **N/A**

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? **N/A** Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? **N/A** Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? **N/A** Yes ☐ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following: **N/A**

Exhibit A⁶ Yes ☐ No ☐
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. **N/A** Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐ **N/A**

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

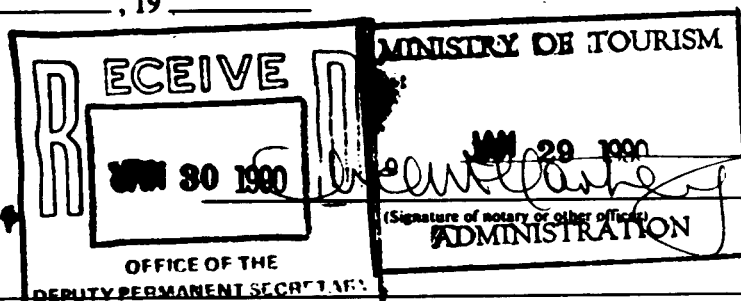
(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Renee D. Mayers
Renee D. Mayers

Subscribed and sworn to before me at Nassau, The Bahamas

this 30th day of January, 19 90



¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes X or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Renee D. Mayers
Signature

Renee D. Mayers
Please type or print name of signatory on the line above

EXECUTIVE - ADMINISTRATION
Title

January 30, 1989
Date
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REGISTRATION UNIT
CRIMINAL DIVISION

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement?

Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

All offices are devoted to the promotion of tourism in The Bahamas on behalf of The Bahamas Ministry of Tourism. Some of the activities in which the offices were engaged were:

- Participation in sales conferences, conventions and trade shows, etc. throughout the United States (see attachments)
- Liaison with tour operators, airlines and travel agents to stimulate their interest in the Bahamas' tourism and to engage in joint promotions and advertising (see attachments)
- Coordination of familiarization trips to The Bahamas and teach-ins for travel agents (see attachments).

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RECEIPTS - JULY - DECEMBER, 1989

JULY	\$ 64,264.94
AUGUST	194,422.90
SEPTEMBER	90,515.06
OCTOBER	132,239.25
NOVEMBER	38,868.37
DECEMBER	<u>-</u>
	\$520,310.52

INTERNAL SECURITY
SECTION
REGISTRATION

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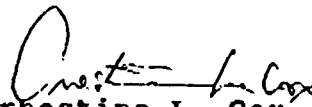
BAHAMAS TOURIST OFFICE

EXPLANATION FOR THE BREAKDOWN
OF RECEIPTS255 ALHAMBRA CIRCLE, SUITE 415
CORAL GABLES, FLORIDA 33134

TELEPHONE (305) 442-4867

Payments on behalf of all U.S. Bahamas Tourist Offices are made from the Accounting Department located in Coral Gables, Florida. The actual breakdown of receipts from The Bahamas would be the same as the breakdown of the disbursements. The Bahamas Treasury has provided the B.T.O. with a working float. Payments are made against this float and at the end of each week a summary of the disbursements is prepared (by account eg. salaries, rent, transportation, etc.) and sent to the Ministry of Tourism, Nassau. The Ministry in turn sends these Reports to the Treasury requesting reimbursement. Reimbursement checks are forwarded to the Miami Accounting Department as they are received. The amount of reimbursement checks (receipts) received for a given period (eg. January-June, 1988) would be less than the amount of actual disbursements for that period since reimbursement checks are sometimes received a month or more after reports have been submitted. The float allows us to continue day-to-day operation in such cases.

If you need additional information please let me know.


Ernestine L. Cox
Sr. Ass't General Manager-Finance

IT'S BETTER IN THE BAHAMAS!



Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Nat. Headquarters

	Expenditure
Salaries And Allowances.....	133,343.26
Travel Allowances And Subsistence.....	3,215.22
Telephone And Communication Services..	1,707.00
Rentals.....	12,664.22
Printing And Reproduction.....	.00
Fees And Professional Services.....	30.10
Office Supplies.....	276.01
Hospitality And Entertainment.....	50.58
Office Total--->	151,286.39

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Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Support Services

	Expenditure
Salaries And Allowances.....	42,910.50
Travel Allowances And Subsistence.....	15,138.89
Telephone And Communication Services..	53,445.46
Rentals.....	4,977.24
Printing And Reproduction.....	459.93
Repairs And Maintenance.....	133.25
Fees And Professional Services.....	8,186.75
Office Supplies.....	4,519.93
Hospitality And Entertainment.....	59.68
Office Total--->	129,831.63

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BT01 Southern Area

	Expenditure
Salaries And Allowances.....	33,484.78
Travel Allowances And Subsistence.....	8,014.03
Telephone And Communication Services..	133.26
Rentals.....	327.24
Printing And Reproduction.....	212.50
Fees And Professional Services.....	1,028.57
Office Supplies.....	373.67
Hospitality And Entertainment.....	13.42
Office Total--->	43,587.47

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Groups

	Expenditure
Salaries And Allowances.....	55,021.42
Travel Allowances And Subsistence.....	16,692.61
Telephone And Communication Services..	9,491.40
Rentals.....	4,679.80
Printing And Reproduction.....	2,967.61
Fees And Professional Services.....	8,093.37
Office Supplies.....	1,444.41
Hospitality And Entertainment.....	2,926.29
Office Total--->	101,316.91

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BT01: Eastern Area

	Expenditure
Salaries And Allowances.....	86,269.33
Travel Allowances And Subsistence.....	11,802.47
Telephone And Communication Services..	14,031.48
Rentals.....	2,017.32
Printing And Reproduction.....	2,386.91
Repairs And Maintenance.....	89.10
Fees And Professional Services.....	237.38
Office Supplies.....	4,033.64
Hospitality And Entertainment.....	357.06
Office Total--->	121,324.69

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Western Area

	Expenditure
Salaries And Allowances.....	26,957.81
Travel Allowances And Subsistence.....	5,713.94
Telephone And Communication Services..	614.19
Rentals.....	1,391.50
Printing And Reproduction.....	382.80
Fees And Professional Services.....	753.90
Office Supplies.....	836.69
Hospitality And Entertainment.....	930.83
Office Total--->	37,581.66

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Midwest Area

	Expenditure
Salaries And Allowances.....	44,571.30
Travel Allowances And Subsistence.....	22,047.43
Telephone And Communication Services..	7,217.93
Rentals.....	1,501.50
Printing And Reproduction.....	468.09
Repairs And Maintenance.....	7.00
Fees And Professional Services.....	464.40
Office Supplies.....	940.88
Hospitality And Entertainment.....	3,021.51
Office Total--->	80,240.04

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Boston

	Expenditure
Salaries And Allowances.....	55,799.13
Travel Allowances And Subsistence.....	9,321.57
Telephone And Communication Services..	10,695.18
Rentals.....	15,661.65
Printing And Reproduction.....	687.28
Fees And Professional Services.....	1,877.59
Office Supplies.....	882.17
Hospitality And Entertainment.....	3,000.01
Office Total----->	97,924.58

BTO: Chicago

Office Total----->

182,476.48

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Dallas

	Expenditure
Salaries And Allowances.....	68,044.17
Travel Allowances And Subsistence.....	13,226.36
Telephone And Communication Services..	10,498.40
Rentals.....	15,761.62
Printing And Reproduction.....	1,209.27
Repairs And Maintenance.....	1,528.15
Fees And Professional Services.....	649.32
Office Supplies.....	1,276.70
Hospitality And Entertainment.....	429.98
Office Total---	112,623.97

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Atlanta

	Expenditure
Salaries And Allowances.....	69,510.45
Health Insurance And Pension.....	217.61
Travel Allowances And Subsistence.....	21,117.20
Telephone And Communication Services..	14,272.30
Rentals.....	12,957.42
Printing And Reproduction.....	1,813.98
Repairs And Maintenance.....	468.30
Fees And Professional Services.....	1,433.85
Office Supplies.....	1,872.80
 Hospitality And Entertainment.....	 962.30
 Office Total--->	 124,626.21

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Los Angeles

	Expenditure
Salaries And Allowances.....	133,566.20
Travel Allowances And Subsistence.....	13,294.07
Telephone And Communication Services..	12,246.19
Rentals.....	18,874.71
Printing And Reproduction.....	694.59
Repairs And Maintenance.....	.00
Fees And Professional Services.....	934.08
Office Supplies.....	915.37
Hospitality And Entertainment.....	6,574.51
Office Total--->	187,099.72

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTD: Miami

	Expenditure
Salaries And Allowances.....	128,316.89
Health Insurance And Pension.....	.00
Travel Allowances And Subsistence.....	25,454.55
Telephone And Communication Services..	26,650.68
Rentals.....	1,704.31
Printing And Reproduction.....	1,757.96
Repairs And Maintenance.....	166.64
Fees And Professional Services.....	2,907.50
Office Supplies.....	1,933.69
Hospitality And Entertainment.....	1,987.45-
Office Total--->	186,904.77

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: New York

	Expenditure
Salaries And Allowances.....	148,712.55
Travel Allowances And Subsistence.....	34,324.92
Telephone And Communication Services..	6,867.18
Rentals.....	84,749.04
Printing And Reproduction.....	2,523.37
Repairs And Maintenance.....	119.10
Fees And Professional Services.....	1,713.29
Office Supplies.....	3,096.43
Hospitality And Entertainment.....	3,034.32
Office Total----->	285,140.20

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Houston

	Expenditure
Salaries And Allowances.....	54,563.33
Travel Allowances And Subsistence.....	9,219.08
Telephone And Communication Services..	8,160.46
Rentals.....	12,162.08
Printing And Reproduction.....	193.55
Fees And Professional Services.....	1,467.13
Office Supplies.....	921.45
Hospitality And Entertainment.....	1,172.17
Office Total---->	87,859.25

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Washington

	Expenditure
Salaries And Allowances.....	104,450.44
Travel Allowances And Subsistence.....	22,108.34
Telephone And Communication Services..	16,551.53
Rentals.....	31,708.04
Printing And Reproduction.....	1,895.21
Repairs And Maintenance.....	171.00
Fees And Professional Services.....	1,639.59
Office Supplies.....	1,560.37
Hospitality And Entertainment.....	4,635.72
Office Total---->	184,720.24

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Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BT0: Philadelphia

	Expenditure
Salaries And Allowances.....	37,243.03
Travel Allowances And Subsistence.....	8,143.65
Telephone And Communication Services..	7,612.63
Rentals.....	15,470.17
Printing And Reproduction.....	1,146.44
Fees And Professional Services.....	471.29
Office Supplies.....	384.52
Hospitality And Entertainment.....	4,983.68
Office Total--->	75,455.43

Report Of U.S. Offices Half - Year Expenditure

Expressed In United States Dollars

For The Half Year Ended 31/12/89

BTO: Detroit

	Expenditure
Salaries And Allowances.....	54,200.74
Travel Allowances And Subsistence.....	13,319.94
Telephone And Communication Services..	10,439.54
Rentals.....	8,812.91
Printing And Reproduction.....	571.15
Repairs And Maintenance.....	15.22
Fees And Professional Services.....	1,553.82
Office Supplies.....	691.79
Hospitality And Entertainment.....	1,396.14
Office Total--->	91,001.25

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: San Francisco

	Expenditure
Salaries And Allowances.....	19,627.12
Travel Allowances And Subsistence.....	3,977.67
Telephone And Communication Services..	5,176.35
Rentals.....	2,230.00
Printing And Reproduction.....	93.43
Fees And Professional Services.....	111.90
Office Supplies.....	225.73
Hospitality And Entertainment.....	1,626.85
Office Total--->	33,069.05

Report Of U.S. Offices Half - Year Expenditure

Expressed In United States Dollars

For The Half Year Ended 31/12/89

BTO: St. Louis

	Expenditure
Salaries And Allowances.....	16,289.67
Travel Allowances And Subsistence.....	5,685.43
Telephone And Communication Services..	2,802.60
Rentals.....	2,650.00
Printing And Reproduction.....	308.30
Fees And Professional Services.....	930.95
Office Supplies.....	33.99
Hospitality And Entertainment.....	892.37
Office Total---->	29,593.31

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BT0: Charlotte

	Expenditure
Salaries And Allowances.....	13,397.98
Travel Allowances And Subsistence.....	4,494.05
Telephone And Communication Services..	4,847.05
Rentals.....	4,016.90
Printing And Reproduction.....	130.81
Fees And Professional Services.....	75.00
Office Supplies.....	43.30
Hospitality And Entertainment.....	1,096.59-
Office Total--->	25,908.50

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

BTO: Latin America

	Expenditure
Salaries And Allowances.....	37,608.46
Travel Allowances And Subsistence.....	6,729.76
Telephone And Communication Services..	6,317.39
Rentals.....	661.91
Printing And Reproduction.....	282.64
Fees And Professional Services.....	3,970.21
Office Supplies.....	134.38
Hospitality And Entertainment.....	7,177.80
Office Total--->	62,882.55

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 31/12/89

	Expenditure
United States Total-->	2,432,454.30

SUMMARY OF ACTIVITIES
SEPTEMBER 1989
BTO DETROIT

September 5, 1989	Meeting - DMB&B
September 6, 1989	CTO Board Meeting
September 6, 1989	Detroit Women in Travel Organization Presentation, Dearborn, MI (Travel Agents - 104)
September 13, 1989	Monroe Travel Agents Association Presentation, Monroe, MI (Travel Agents - 43)
September 13-17, 1989	CTC-13, Crystal Palace, Nassau, Bahamas
September 18, 1989	National Trade Show, Cleveland, OH (Travel Agents - 164)
September 19, 1989	National Trade Show, Akron, OH (Travel Agents - 116)
September 20, 1989	National Trade Show, Columbus, OH (Travel Agents - 100)
September 21, 1989	National Trade Show, Cincinnati, OH (Travel Agents - 100)
September 21, 1989	Aero Travel Open House, Columbus, OH (Consumers - 120)
September 22, 1989	Meeting - Continental Airlines
September 27, 1989	USAir Product Launch, Dayton, OH (Travel Agents - 250)
September 28, 1989	Travel Marketplace, Detroit, MI (Travel Agents - 500)

SUMMARY OF ACTIVITIES

OCTOBER 1989

BTO DETROIT

October 4, 1989	Golf Group - Cleveland, OH (Travel Agents/Meeting Planners-115)
October 5, 1989	Travel Marketplace, Cleveland, OH (Travel Agents - 250)
October 5, 1989	Meeting - Ameriflora 1992, Columbus, OH
October 5-8, 1989	Columbus Day Parade, Columbus, OH (Consumers - 4,000)
October 6, 1989	Meeting - Ako Kambon, Columbus Chamber of Commerce
October 6, 1989	Meeting - Sam Gresham, Columbus Urban League
October 6, 1989	Meeting - Jerry Hammond, President, Columbus City Council
October 9, 1989	Columbus Day Parade, Chicago
October 10, 1989	Golf Group - Detroit (Travel Agents/Meeting Planners-108)
October 12, 1989	Meeting - Movement Unlimited
October 16, 1989	Don Holland Trade Show, Grand Rapids (Travel Agents - 250)
October 16, 1989	USAir Product Launch, Cleveland, OH (Travel Agents - 550)
October 17, 1989	Detroit News Trade Show, Detroit, MI (Travel Agents - 600)

October 19, 1989	CTO Trade Show, Detroit, MI (Travel Agents - 51)
October 19, 1989	Cleveland Plain Dealer Show, Cleveland (Travel Agents - 650)
October 20, 1989	Meeting - Mayor Donna Owens, Toledo,
October 20, 1989	Meeting - GoGo Tours/Midway Airlines
October 20-22, 1989	International Festival, Toledo, OH (Consumers - 11,000)
October 23, 1989	Eastern Michigan University Presentat Ypsilanti, MI (Students - 20)
October 23, 1989	Oasis Travel Presentation, Detroit, MI (Travel Agents - 8)
October 25, 1989	Meeting - Reginald Street, Gold Star Boxing
October 26, 1989	Lansing Area Travel Agents Association Seminar/Presentation, Lansing, MI (Travel Agents - 60)
October 27, 1989	Meeting - American Travellers
October 28, 1989	Detroit Golf League (Consumers - 70)
October 30, 1989	Meeting - SKAL
October 31, 1989	Meeting - GoGo Tours

SUMMARY OF ACTIVITIES

NOVEMBER 1989

BTO DETROIT

November 7, 1989	CTO Board Meeting
November 7-9, 1989	Funway/Funjet Sales Mktg, BTO Chicago
November 8, 1989	CTO Hurricane Hugo Relief Benefit, St. Clair Shores, MI (Consumers - 130)
November 12, 1989	US Travel/Scuba Center Open House, Rochester, MI (Consumers - 130)
November 14, 1989	Goombay Ball 1990 Committee Meeting
November 14, 1989	Opening of Comfort Inn, Seville, OH (Suites named after islands of the Bahamas)
November 15, 1989	Oakland Press Launch of New Travel Section, Southfield, MI (Trade 45)
November 16, 1989	Willow Run High School Presentation

SUMMARY OF ACTIVITIES
DECEMBER 1989
BTO DETROIT

December 6, 1989

Carnival Airlines Product Launch,
Hyatt Regency, Dearborn, MI
(Travel Agents - 300)

December 13-14, 1989

Midwest Area Sales Meeting, Chicago

SUMMARY OF ACTIVITIES
ST. LOUIS BTO
JULY-DECEMBER 1989

June 6th	Nassau/Cable Beach/Paradise Island Promotion Board Breakfast Seminar Overland Park, Kansas
14th	Bahamian Style Luncheon Moberly, Missouri
22nd-25th	Asta Missouri Valley Chapter Fam Trip Nassau, Bahamas
	Meeting with American Soybean Association St. Louis, Missouri
July 15th	Natural Association of Optometrist Convention St. Louis, Missouri
23rd	Amateur International Baseball Tournament Wichita, Kansas
29th	Breakfast Seminar Missouri Valley Chapter of Asta St. Louis, Missouri
August	Bahamas Travelmarts in the Midwest Area Chicago, Detroit, St. Louis
September 7th	Skal Meeting St. Louis, Missouri
12th	In-house Seminar to Maritz Travel St. Louis, Missouri
28th	In-house Seminar to Travel Plex St. Louis, Missouri
October 3rd	Travelmarket Show Kansas City
4th	ICTA Destination Specialist Seminar St. Louis, Missouri
5th	Skal Meeting St. Louis, Missouri
9th	Ask Mr. Foster Seminar St. Louis, Missouri

-2-

October	16th	Golf Group Show St. Louis, Missouri
	17th	Golf Group Show Kansas City, Missouri
	24th	Lifeco Travel Consumer Show Air Force Base, Illinois
	30th	Skal Meeting St. Louis, Missouri
November	5th	Famous Barr Travel Consumer Show St. Louis, Missouri
	8th	ITA Travel In-house Seminar Alton, Illinois
	8th	BTO St. Louis/Chicago Seminar Bloomington, Illinois
	9th	BTO St. Louis/Chicago Seminar Springfield, Illinois
	10th	Midwest Area Managers Meeting St. Louis, Missouri
	29th	TWA Meeting Planners Fam Trip Freeport, Bahamas
	30th	Mayor's Reception to kick-off the United Negro College Fund/Lou Rawl's Parade of Stars Telethon Fund-raiding efforts St. Louis, Missouri

REPORT ON EASTERN AREA OFFICES ACTIVITIES FOR U.S. JUSTICE DEPT
COVERING JULY/DECEMBER 1989

JULY

- * Promotion of new service filing of USAir's daily nonstop service PHL/NAS.
- * Promotion of new service filing of Pan Am's 3 times daily MIA/NAS service.
- * Promotion of Carnival Airlines' new service EWR/NAS.
- * Promotion of new service filing by Bahamas Express PHL/NAS.
- * Work with two major tour operators, Fling Vacations and Apple Tours, to convert their charter flights to new scheduled services from PHL to NAS.
- * Addition to staff of WAS BTO of Deputy General Manager, Groups, Joey Johnson, and his indoctrination to position and area.
- * Groups confirmed or being worked representing over 3,300 potential Visitors to The Bahamas.
- * Work with American Travel Service on student travel to The Bahamas. Operator handled over 10,000 students in 1989 and planning roughly 15,000 to Bahamas in 1990.
- * Offices made 1,078 Sales Calls on trade, 943 Telemarketing Calls, 7 Fam Trips, 10 Group Presentations, and 14 Trade/Consumer Shows.

AUGUST

- * Discovery Season Product launches and Press and Tour Operator Luncheon activities occupied most of the month for all offices.
- * New services of USAir, Bahamas Express and Carnival, announced in July, started during this month and offices were involved in further promotion of these services.
- * Meetings with Regal Bahamas International Airline regarding their plans for the announced new services to The Bahamas.
- * Offices involved in putting together Sales/Marketing Plans for 1990 to meet September 15th deadline.
- * Offices made 1,068 Sales Calls on Trade, 1,330 Telemarketing Calls, 9 Group Presentations, and 29 Trade/Consumer Shows.

Western USA

JULY

INDUSTRY FUNCTION ATTENDED:

July 5, 1989 CTO Northern Californian Chapter
12, CTO Fund raiser, Oakland
13, Women in Travel BTO sponsored breakfast.

PRESENTATIONS:

Dallas

July 27, 1989 Midway International Travel 49 consumers
25, CUC Reservation Center Pres. 200

July 14 - 16, 1989 ASTA - Tulsa, Oklahoma (Southeast Chapter)

Los Angeles

July 12, 1989 Calabassas - CA (Players World Pres.) 10
19, Travel Fever BTO with Premier Cruise lines 30
20, CTO festival Bob Junkanoo Pres. 55
25, AA/Adventure Tours Desk pres. (International
Reservation Agents) 200
27, Fly Moon Travel 5 consumers
27, Travel & Trade Career International
(Presentation on Bahamas to graduating class)

San Francisco

July 5, 1989 Pam Voyager Bridal Update 11
26, Seimer and Howard Family Island Update 12
27, Lucas Valley Travel Product update. 15
28, Travel Group 9

Dallas

July 14-16, 1989 ASTA - Tulsa, Ok. 96

Houston - None

Los Angeles - None

San Francisco - None

Dallas - Ms. Lillian Gonzalez, Administrative Assistant accompanied Funjet
to Nassau on Fam trip

Houston-- Nassau/Funjet 20 agents

Los Angeles - None

San Francisco - None

AUGUST

Travel Industry Functions Attended

August 1, 1989	Caribbean Tourism Organisation
8,	Underwater Photographic Society
17,	Foreign Travel Club
29,	ASTA Travel Industry Night
30,	Eastern Air Lines Travel Industry Advisory

Presentation: Dallas

August 3 - 4, 1989 Regional Travel School 25 Students

Houston:
August 2, 1989 BTO Breakfast Seminar 50 agents (San Antonio)
30, Surety Life Slide Presentation

Los Angeles:
August 1, 1989 Sant Monica ICFA Specialists 13 (group pres.)
9, Pasadena Scuba & Dive 11 consumers 4 trade
22, Thousand Oaks Business & Prof. Women Pres. 20 consumers

San Francisco
August 17, 1989 Ambassador Travel 10
18, Caribbean Trade Assoc. 13
30, Pan American Travel 11

Trade Consumer Shows:

Dallas - None

Houston - None

Los Angeles:-

August 13, 1989	San Diego Bridal Bazzar	Unknown
16,	Calimajo Ranch AIRL Meeting & Show	120

San Francisco - None

FAM TRIPS:

Dallas With Funjet 13 agents participated.

Houston - None

Los Angeles
August 3 - 6, 1989 Premier's Abacadabra Cruise 40 retailers

TRADE CONSUMER SHOWS:

Dallas
Adventure Tours - Ft. Worth - M. McCartney 450
N. Longley
Adventure Tours - Dallas 950

Houston
September 30, 1989 Travel Agents International 400

Los Angeles
None

San Francisco
None

FAM TRIPS:

Los Angeles
September 1, 1989 thru 4, 1989 Delta Air Lines/Wyndam Hotels
Asian Study Tour 15

September

San Francisco

FUNCTIONS:

September 6, 1989	CTO Monthly Board Meeting	
8,	Underwater Photographic Society	
9,	Scuba Unlimited	
21,	Foreign Travel Club - Bahamas Day	70 members
27,	CTO Program committee members.	

PRESENTATIONS

Dallas

September 6, 1989	Custom Travel Inhouse presentation	10
6,	Kilroy Travel Inhouse	10
29,	Expert Seminar	30 agents

San Francisco

September 9, 1989	Scuba Unlimited	45
21,	Foreign Travel Club	70
22,	Cardoza Trade	7 agents 40 consumers

TRADE SHOW:

Dallas

October 18, 1989	Golf Digest Show	450 agents	(Denver)
19,	Golf Digest Show	100 agents	(Dallas)
	Travel Market Place	1421 agents	

Houston

October 2, 1989	National Trade Show	110	(Austin)
October 3, 1989	National Trade Show	120	(San Antonio)
October 4, 1989	National Trade Show	120	(El Paso)
" 7, "	Women of the 90's Conference Exhibit	1500	
" 19, "	Victoria Travel Trade Show	350	

Los Angeles

October 23, 1989	Golf Group/89	250	(Beverly Hills)	250
October 24, 1989	Golf Group	200	"	

San Francisco

October 6, 1989	Genentech - Industrial's Corporate Trade Show	400
17,	Sunset Magazine Caribbean Evening	60
19,	Logistic - San Jose	10
	Golf Group (San Francisco)	150
26,	Golf Group (Seattle)	160
27,	DL/Wyndam/BTO Meeting Planners (Corporate Meeting Incentive)	31
27,	Westravel, Oakland. (Made arrangements for VIP treatment for Mrs. Werefret Watson. Highly influential in Oakland area).	

October/Presentation

Dallas

October 3, 1989 Overland Stage (Inhouse Presentation) 12 retailers
I.T. Travel for outstanding Bahamas business.

Houston

October 2, 1989 National Trade Show 110 agents
3, " National Trade Show (San Antonio) 120 agents
4, " National Trade Show (El Paso) 120 agents
13, " Club America 120 agents

Los Angeles

16 - 20, 1989 Road Show Seminars

October 16, 1989 evening - San Francisco 45
17, morning - Santa Clara 27
17, evening - Beverley Hills 45
18, morning - Pasadena 40
18, evening - Torrance 51
19, morning - Laguna Hills 22
19, evening - La Jolla 11

October 17, 1989 Fly Moon Travel Granada Hotels 6
18, Alhambra Fir Fighters Bahamas Night 73
23, Seminars Ladies Group 7

ASTA World Trade Congress - Miami, attended by the Regional Manager.
Bahamas presentation Luncheon October 23 and Trade show participation October
24 - 26. Approximately 7000.

Trade Show

Golf Group 89 Show

October 23, 1989 Beverley Hills 150 Trade/Consumers
24, Santa Clara 200

San Francisco

October 16, 1989 BTO/Family Island Promotion 45
17, BTO/ Family Island 27
27, DL/Wyndam/BTO Meeting Planners Trip 31 (Cocktail reception)

TRADE SHOWS

Dallas

November 4, 1989 Uniglobe Travel 120 agents
11, " Travel Market Pl. 1200

Houston

November 12, 1989 Travel Market Pl. 418
15, " Travel Market Pl. 938 (Houston)
16, " Travel Market Pl. 623 (New Orleans)

Los Angeles

November 1, 1989 CIO/LA Times Travel (Mini trade show & pres.) 150
10, " Travel age (San Jose) 2500

San Francisco

November 7, 1989 Travel Market Place (San Francisco) 358
10. " Travel West (San Jose) 1200

November/San Francisco

Industry Function:

November	1,	CTO Monthly Meeting	8
	8,	FGIO Monthly Luncheon	10
	16,	Foreign Travel Luncheon	60
	27,	CTO Annual Meeting	10

Dallas

Presentation:

November	16,	Seminar DeSoto	15	
	21,	Inhouse Seminar (Main Travel)	10	(King)
	21,	Inhouse Seminar	10	(Longley)
	21,	Inhouse Seminar Gran Travel	12	(Longley)

Houston

November	9,	Inhouse Seminar (Globe Travel)	7
	10,	Inhouse Seminar (Dynamic Travel)	7
	14,	Inhouse Seminar (San Antonio)	6

Los Angeles

November	1,	Bahamas Presentation (Fly Moon Travel)	10 consumers
	8,	Bahamas Discovery Seminar	24
	15,	Bahamas briefing U.S. Air Res. Center	24 agents
	22,	Bahamas Presentation, Ladies Group	11

Midwestern U.S.A.

Page 1

SUMMARY OF ACTIVITIES
CHICAGO REGION
JULY-DECEMBER 1989

<u>DATE</u>	<u>ACTIVITY</u>
July 2	WOW Radio Promotion
3	Naperville Ribfest
6	Nass/C.B./P.I. Promo. Bd. Breakfast Seminar-Minnesota
11-12	American Trans Air Destination Review-Indianapolis, IN
13	AOTO Luncheon
14-16	Underwater Adventure Tours Fam. Trip-Nassau
15	6th Annual Minority Womens Business/Careers Conf.
18	MTI Vacations Training Seminar
28-31	37th Annual Int'l Experimental Aircraft Assn. Conv.
27	Abacodabra/Premier Cruise Line Fam. Trip
Aug 4	Crown Cruise Lines Fam. Trip
4	Travel and Transport Fam. trip
7	Resorts International Presentation
12	Venecian Night Promotion
14	AAA Travel Presentation
15	Dayton Travel Seminar
16	ASTS Summer Social
18	Fun Sun Travel Presentation
18	Gogo Tours Presentation
22	SKAL Golf Outing
23	Cruise Night Presentation
25	Gogo Tours Presentation
28	Goombay Product Launch
31	Apple Vacations Trade Show
Sept 10	Travel Agents International Golf Outing
12	Breakfast Seminar - South Dakota
13	Breakfast Seminar - North Dakota
13	ASTA Dinner Reception
14	Taste of Minway Promotion
14	Funway Holidays/Funjet Presentation-Milwaukee
14	Interlude Tours Fam. trip
15	WWT (Wisconsin Women In Travel) Conference
15-17	Gogo Tours Presentatio
15	Midway Airlines Golf Outing
15	CTO (Caribbean Tourism Organization) Conference
16-18	Midway Airlines Fam. trip
18	ARA Food World Tour
19-21	USAir Blitz and Presentations
19-21	Premier Airlines Travel Presentations
20	ASTA Travel Agents' Day
22-24	Travelage Mid-America Joint Promotion
22	American Trans Air Presentation
26-28	IT&ME (Int'l Tour and Meeting Executives) Show
26-28	Premier Cruise Lines Travel Presentations
28	House Travel Travel Night-Lincoln, Illinois

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<u>DATE</u>	<u>WEATHER</u>
Oct. 5	MAST (Midwest Agents Selling Travel) Trade Show
6	PCV (Princess Casino Vacations) Inagural to Freeport
7	Alderman Travel - Sea 'Escape Fam. trip
9	Bursch Travel Trade Show
10	Minnespolis Star Tribune Trade Show
11	Don Holland Trade Show - St. Paul
11	Golf Group Trade Show
11	Allen Travel Exposition Trade Show
12	Don Holland Trade Show-Chicago
16-18	CTO Trade Show
18-20	PIV-PIDA (Paradise Island Assoc./P.O. Dvmt. Assoc) Sem
23-29	Baja/Old Style Marathon Promotion
24	WWIT "Meet Your Rep." Night
24	MLT Extravaganza
25	USAir Product Launch-Indpls.
26	Travel Agents Seminar-Duluth, MN
**19	ASTA World Congress
Nov. 1	Don Holland Trade Show-Des Moines
2	Don Holland Trade Show-Milwaukee
7-9	Funway Holidays/Funjet Blitz
8	BTO Seminar-Bloomington
9	BTO Seminar-Springfield
14	Don Holland Trade Show-Indianapolis
15	ASTA Meeting - Chicago
21	AOTO Meeting - Chicago
28-20	Funway Holidays/Funjet Breakfast Seminars
Dec. 2	ASTA Christmas Gala
6	Lenox House Christmas Gala
8	Siefkas Travel Fam (St. Louis)
11	SKAL Dinner
12	AOTO Christmas Gala
13	CWIT (Chicago Women In Travel) Christmas Gala
15	Midway Airlines Inaugural to Freeport
20	Funjet Inagural to Nassau
26	Adventure Tours/ATA Inagural to Freeport

SUMMARY OF ACTIVITIES

JULY 1989

BTO DETROIT

July 5, 1989	Meeting - Hamilton, Miller, Hudson & Fayne
July 6, 1989	Meeting - Delta/American Express
July 8, 1989	Tabernacle Missionary Church Presentation Detroit, MI (Consumers - 136)
July 11-13, 1989	NAACP Convention, Detroit, MI (Consumers - 80,000)
July 14, 1989	Bahamas Night/GTP Travel, Detroit, MI (Consumers - 70)
July 14, 1989	Meeting - SKAL
July 17, 1989	Meeting - Patricia Schemer, Ritz Carlton
July 20, 1989	Goombay Presentation, Detroit Community Center, Detroit, MI (Consumers - 40)
July 21, 1989	American Cancer Society Golf Tournament, Dearborn Heights, MI (Consumers - 136)
July 23, 1989	Miss Carnival Beauty Pageant, Detroit, MI (Consumers - 250)
July 23, 1989	Central Travel Staff Outing, Toledo, OH (Agents and families - 132)
July 25, 1989	Travelage Presentation, Detroit, MI (Travel Agents - 10)
July 27, 1989	Detroit Airlines Sales Managers Golf Outing

SUMMARY OF ACTIVITIES
AUGUST 1989
BTO DETROIT

August 1, 1989	CTO Board Meeting
August 1, 1989	Meeting - TWA
August 2, 1989	Barton Cable Vision Presentation, Channel 6, Detroit, MI (Estimated viewers - 2,000,000 households)
August 2-5, 1989	Michigan Meeting Planners International Conference, Traverse City, MI (Attendees - 250)
August 6, 1989	Ms. Black Michigan Beauty Pageant
August 7, 1989	PIR&C Presentation, BTO Chicago
August 8, 1989	Meeting - DMB&E, Public Relations
August 9-13, 1989	"Shop Your Block" Promotion, Detroit,
August 10, 1989	Meeting - WXYT Radio
August 11, 1989	CCCO Meeting/Promotion, Detroit, MI (Detroit Parade Planning)
August 11, 1989	4-H Community Centers Presentations (3 Detroit, MI (Consumers 150-200 each)
August 15, 1989	"Fash Bash 89" Promotion, Fox Theatre, Detroit, MI (Consumers - 3,000)
August 16, 1989	Lark Travel Presentation, Warren, MI (Travel Agents - 7)
August 16, 1989	Meeting - DMB&E, Public Relations
August 19, 1989	Carnival Parade, Detroit, MI BTO Tankard Group

SEPTEMBER

- * This was the month of the Hugo Hurricane and considerable time was spent in offices and on sales calls explaining to accounts and the public that there was no damage in The Bahamas.
- * Meetings with Bahamasair/Express, planning mutual effort to support the new services.
- * Regal Bahamas International Airline's announced services to start JFK/NAS September 29th aborted due lack of all governmental approvals and our people had to assist many tour operators and travel agents in reaccommodating their customers.
- * Meetings and discussions with tour operators and airlines to finalize their respective 1990 co-op plans for mutual advertising and promotion of their products.
- * Further discussions and meetings with major charter operators to finalize plans for 1990 which, in most cases, saw charter operators switching to new scheduled services.
- * 1990 Sales/Marketing Plans for Area finalized and submitted.
- * Offices made 1,138 Sales Calls on Trade, 1,665 Telemarketing Calls, 5 Fam Trips, 19 Group Presentations, and 35 Trade/Consumer Shows.

OCTOBER

- * Further work and discussions with major tour operator and air carrier accounts to finalize plans for joint efforts on their 1990 marketing plans.
- * Continuing need and effort to get information out to travel agents and the public that The Bahamas not affected by the ravages of Hurricane Hugo.
- * Group selling efforts showed the Area working on over 20 groups with over 1,600 confirmed bookings and over 15 group leads with a potential for over 2,900 more Visitors.
- * Offices made 1,233 Sales Calls, 1,169 Telemarketing Calls, 4 Fam Trips, 16 Group Travel Presentations, and 59 Trade/Consumer Shows.

NOVEMBER

- * Due to the further suspension of Bahamasair/Express services EWR/FPO, offices have been very involved helping agents and tour operators make alternative arrangements for clients.
- * Continuing promotion of the new carrier services from the PHL Gateway, the new nonstop services from Dulles and BWI.
- * With general softening of the market, we held meetings and discussions with major tour operators on beefing up our joint promotional programs, assisting with additional marketing efforts.
- * Group sales activities involved over 25 groups with confirmed bookings of 2,600 and leads on 23 groups with a Visitor potential of over 1,700.
- * Offices made 992 Sales Calls, 1,071 Telemarketing Calls, 3 Fam Trips, 6 Group Travel Presentations, 16 Trade/Consumer Shows, and 38 Trade/Consumer Presentations.

DECEMBER

- * Offices primarily engaged in bringing account records up-to-date and entering data into computer records
- * Update and finalizing of 1990 Sales/Marketing Plans for presentation at Annual Worldwide Sales Meeting scheduled for Nassau January 7/12.
- * Planning for major promotion with N.J. Nets basketball team for season and a group travel program to have the public join the team in a trip to The Bahamas.
- * Hot 97 Radio promotion which ran through November developed over 750 Visitors to Resorts.
- * Group activities during the month represented over 1,800 confirmed and/or potential Visitors.

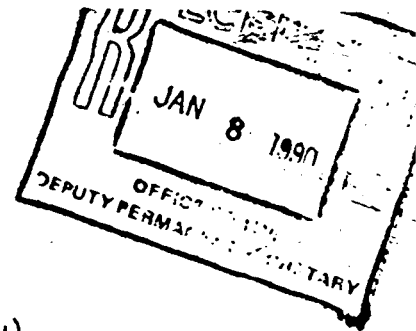
BAHAMAS TOURIST OFFICE

1000 Independence Tower
4801 East Independence Blvd.
Charlotte, North Carolina 28212

Charlotte

request.

July	Sales Calls North and South Carolina 3 Familiarization Trips to Nassau and Eleuthera 3 TV & Radio Promotions
August	Sales Calls North and South Carolina 2 Familiarization Trips to Nassau 1 Radio Promotion
September	Sales Calls North and South Carolina Travel Agent of the Carolinas Convention (Nassau) 2 Familiarization Trips to Eleuthera and Nassau 1 Radio Promotion
October	Sales Calls North and South Carolina 2 National Trade Shows (CLT-RDU) 4 PAL Travel Shows (CLT-CHS-GSP-CAE) 1 Familiarization Trip to Nassau 2 Club America Breakfast Seminars (GSP-CAE)
November	Sales Calls North and South Carolina 2 PAL Travel Shows (GSO-RDU) 1 Familiarization Trip to Nassau 1 Radio Promotion
December	Sales Calls North and South Carolina 1 Radio Promotion Time was spent in office doing phone power and cardex cards 1 American Airlines Tour Desk Seminar



If you have any questions just give me a call. Happy New Year!

Regards

[Handwritten Signature]
Ralph Lovett

Atlanta

DEC 20 1989

BAHAMAS TOURIST OFFICE

2957 Clairmont Road, N.E.

Suite 150

Atlanta, Georgia 30345

Telephone: (404) 633-1793

July, 1989

Sales Calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

August, 1989

Sales calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

8/25/89 - United Negro College Fund's Bahamas Festival of Fun.

8/31/89 - Bahamas Product Launch.

September, 1989

Sales calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

9/7/89 - Bahamas Tourism Institute.

9/13/89 - CTC 13

October, 1989

Sales calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

10/3/89 - Club America Vacations' Product Launch

10/5/89 - Bahamas Tourism Institute

10/10/89 - Club America Vacations' Breakfast Seminar (Huntsville, Al.)

10/11/89 - Club America Vacations' Breakfast Seminar (Birmingham, Al.)

10/12/89 - Caribbean Tourism Organization Trade Show

10/11-13/89 - Live remote broadcast with Z-102 radio of Savannah, Georgia.

10/23/89 - ASTA World Congress Meeting (Miami, FL.)

November, 1989

Sales calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

11/4/89 - Travel Industry Association of Georgia familiarization trip to Nassau.

11/3-5/89 - Crown Cruise Lines familiarization trip to Nassau.

11/4-6/89 - Familiarization trip to Treasure Cay, Abaco.

11/10-13/89 - Familiarization trip to Treasure Cay, Abaco.

11/14-15/89 - Area Sales Meeting. (Miami, FL.)

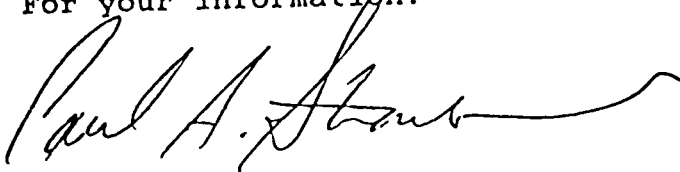
11/17-19/89 - Regency Travel and Vacation Show

December, 1989

Sales calls on travel agents in Georgia, Alabama, Mississippi, and Tennessee.

12/13/89 - BTO Christmas Party.

For your information.



BAHAMAS TOURIST OFFICE

255 Alhambra Circle

Suite 425

Coral Gables, Florida 33134

Coral Gables

ACTIVITIES

July 1989

10	Seminar with Family Island Promotion Board-Ft. Lauderdale.
11	" " " " " " " " "
12	West Palm Beach
13	Orlando
19	Meeting with Travel Network
21	Meeting with D.M.B.M.B.
25	Meeting Planners International

August 1989

4	MAARS Meeting
14	Meeting with Resorts International
16-17	Area Meeting
21	Meeting R. Muzie
21	Pan Am Meeting

MEMORANDUM (Continued)

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September 1989

5	Broward Bon Vivant Meeting
11	Speak-Marsh Harbour Rotary
13	ASTA Meeting
25	Henry Davis- Ft. Lauderdale
25	Don Holland- West Palm Beach
26	Henry Davis- Tampa
26	Don Holland- Ft. Myers
27	Don Holland- Sarasota
26-27	Comair Blitz- Jacksonville
29	MAARS Meeting

October 1989

3	Don Holland- Tampa
4	Don Holland- Orlando
5	PAL- Ft. Myers
10	National Trade Show- Jacksonville
11-12	Comair Blitz- West Palm Beach
12	National Trade Show- Orlando
13	National Trade Show- New Port Richey
26-29	Ft. Lauderdale Boat Show
27-29	Eleuthera FAM

November 1989

14-15	Area Meeting
15	TOPS Trade Show

MEMORANDUM (Continued)

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December 1989

4	Midway Meeting- Miami
5	Travel Agent Reception- Ft. Lauderdale
6	Travel Agent Reception- West Palm Beach
12	ASME Meeting
12	SKAL Meeting
15	American Eagle Meeting- Miami

SPECIAL EVENTS

July 1989

6-9	Bimini Boating Fling
13-16	" " "
14-18	Miami Boat Show
21-23	Sea Escape FAM

August 1989

4-6	Freeport FAM
7	Product Launches- S. Miami
8	" " - Ft. Lauderdale
9	" " - Ft. Lauderdale
10	" " - Boca Raton & Orlando
11	" " - Tampa
24-27	Bimini Boating Fling

September 1989

7-10	Bahamas Tourist Institute- Nassau
8-10	Marsh Harbour FAM
22-23	Comair Freeport FAM

MEMORANDUM (Continued)

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October 1989

5-8	Bahamas Tourist Institute- Nassau
13	Bethune- Cookman - Daytona Bahamas Day
14	Pan Am Inaugural- Freeport
16	Comair Inaugural- West Palm Beach/Nassau
22-26	ASTA- Miami

November 1989

7	Midway Reception- West Palm Beach
17-19	Chandris FAM

December 1989

1	Comair Eleuthera Inaugural
1-3	Chandris FAM
15-17	" "
15-17	Midway Freeport Inaugural ceremony & Weekend
16	American Eagle Inaugural